

# *Michael A. Pollack*

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## REAL ESTATE INVESTMENTS

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### **Michael A. Pollack Biography**

Michael A. Pollack, president and founder of Michael A. Pollack Real Estate Investments in Mesa, Ariz., began his illustrious entrepreneurial career in 1973 in San Jose, Calif. Before moving to the Phoenix area, he designed, built or renovated several multifamily and industrial projects in California and Texas.

In 1991, he purchased his first Phoenix shopping center. An advocate of renovating and repositioning under-performing commercial properties and revitalizing surrounding neighborhoods, Michael and his related entities today own and operate commercial, industrial, office and multi-family properties in Arizona, California and Nevada totaling more than 4 million square feet.

Michael's career spans almost three decades. He has been involved in more than 8 million square feet of commercial, multifamily and industrial projects. He still answers his own phone, signs every check and personally selects each member of his staff.

Michael's 31,000-square-foot corporate headquarters is larger than the first shopping center he purchased in Arizona. A childhood dream that recently became a reality, the offices include a variety of surprises ranging from a full video arcade to an employee lunchroom modeled after a 1950's cafe.

Hand painted mythical-themed frescos -- one figure bearing a purposeful resemblance to Michael's own grandfather -- adorn the ceilings. Michael's 35+-year passion for collecting translates into the world's largest antique advertising memorabilia museum, also located in his corporate headquarters building.

Michael released a 320-page, full color book featuring -- for the first time in print -- a portion of his extensive collection of vintage three-dimensional advertising and promotional displays. Lavishly illustrated with old time saloon photographs and product close-ups, *Mom and Pop Saloons: Distillery and Breweriana Displays* showcases works from his 6,500-plus-piece collection.

A third-generation real estate entrepreneur, Michael has received numerous commendations, resolutions and proclamations from senators, congressional representatives, governors, mayors, city councils, county supervisors and commercial industry leaders for his achievements in renovation and community revitalization. Among his notable accolades are a special recognition from President George W. Bush, a certificate of special recognition from Arizona Gov. Jane Dee Hull and letters of congratulations from Vice President Al Gore, U.S. Congressman J.D. Hayworth and Donald Trump.

In addition, recognitions have been received from former Congressman and current Secretary of Transportation Norman Mineta; former state Senator John Huppenthal; Glendale, Arizona Mayor Elaine Scruggs; Mesa, Arizona Mayor Keno Hawker; Chandler, Arizona Mayor Jay Tibshraeny; Tempe, Arizona Mayor Neil Giuliano; Tucson, Arizona Mayor Robert Walkup and many other leaders.

In a proclamation from the City of Chandler, Michael was recognized for redeveloping and revitalizing more than 400,000 square feet of shopping space, as well as for his work with scores of community organizations.

Michael has been named Real Estate Entrepreneur of the Year by the American Design Institute, Builder Developer of the Year by the American Multi-House Association and was named "Outstanding Young Man of America" twice.

Michael's involvement with the community is legendary and the list of causes to which he contributes is lengthy. Operating on the philosophy that corporate philanthropy

begins at home, he has contributed generously to numerous local causes, including Chandler Service Club, SME Scholarship Fund, YMCA, Change Point Inc., Boys & Girls Clubs of America, Junior Achievement of Arizona, Chandler Regional Hospital, Chandler High School, Mesquite High School, Boy Scouts of America, Chandler Education Association, Gilbert Education Association, Special Olympics Association, Phoenix Rescue Mission, Juvenile Diabetes Foundation, Gilbert High School, Jewish National Fund, Soroptimist International of the San Tans, Arizona American Veterans, Islands Women's Club, Valley Monte League, Church of Christ, Chabad of the East Valley, D.A.R.E. Program, International Police Officers Association, March of Dimes, American Cancer Society, Desert Cancer Foundation of Arizona, Islands Elementary School, Harvard University, Crisis Nursery, Golden Eagles and Leukemia and Lymphoma Society.

He also supports national charities, including Special Olympics, the Juvenile Diabetes Foundation and the American Cancer Society, to name just a few. Among his most prestigious honors is being named Father of the Year by the American Diabetes Association. Other past recipients include Ronald Reagan, Tommy Lasorda and Dick Clark.

Michael was recognized by the Phoenix Business Journal as one of the East Valley's most influential people and was voted the Valley's top retail owner operator in Arizona Business Magazine's Ranking Arizona poll several years running, including in 2005 and 2006.

Michael is a businessperson who leads by example and the examples of his personal contributions to the community are many. The end result is that Michael epitomizes the principles that make America great: hard work, integrity and giving back to the community.

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